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EXPERTISE

Fields: Innovation studies, business and human rights, international business, international development.
Research interests: Innovation; technological catching up; social and environmental responsibility of big and small-scale business; business and human rights strategies; responsible innovation; industrial clusters & global value chains; multinational enterprises & development.
Fieldwork experience: Argentina, Chile, Costa Rica, Italy.

CURRENT POSITIONS

University of Pisa

Professor of Management (SECS-P08), Department of Economics and Management, (2016-current)
Director and Founder, Responsible Management Research Center (REMARC) (2017-current)
Pro-Rector for Sustainability and the Agenda 2030 (2022-current)

Scuola Superiore Sant'Anna

Affiliate Professor, Istituto di Economia (2018-current)

PhD in Sustainable Development and Climate Change (PhD SDC), IUSS Pavia

Member of the PhD Coordination Committee; in charge of Curriculum 2 "Socio-Economic Risk and Impacts" (2021-current)

PAST POSITIONS

Bocconi University

Department of Management and Technology, Visiting Professor (October 2019- October 2020)

Massachusetts Institute of Technology (MIT)

Sloan School of Management, Visiting Fellow/Research Affiliate (10%) (MISTI Grant) (2017- 2018)

University of Pisa

Member of the University Sustainability Committee (2019-2022)
Associate Professor of Management (2011-2016)
Assistant Professor (Ricercatore) (2006-2011)

University of Sussex

Science Policy Research Unit (SPRU), Visiting Fellow (2006-2012);
SPRU, ESRC Post-doctoral Fellow (2005)

European University Institute

Robert Schuman Center for Advanced Studies, Jean Monnet Fellow (2004-2005)

QUALIFICATIONS (ASN Evaluations)

Elisa qualified as Full Professor for SSD 13/B2 (Economia e Gestione delle Imprese) in 2012 and 2013. In 2012 she also obtained the qualification for Full Professor in SSD 13/A4 (Economia Applicata). She is currently Full Professor of Economia e Gestione delle Imprese at the University of Pisa.

EDUCATION

SPRU, University of Sussex

Ph.D. in Science and Technology Policy (2005)

Marie Curie Individual Fellowship (2001)

University of Pisa

Ph.D. in Management and Financial Institutions (2003)

Degree (Laurea) with Honors in Management Studies (2000)

EDITORIAL SERVICE

Editor, *Research Policy* (2020-current)

Associate Editor, *Research Policy* (2014-2019)

Member of the Editorial Board, *Business and Human Rights Journal* (2017-)

Member of the Editorial Board, *Economic Geography* (2017-)

Member of the Editorial Board, *Journal of Economic Geography* (2017-)

Member of the Editorial Review Board, *Management and Organization Review* (2016-)

Member of the Editorial Review Board, *Journal of International Business Studies* (2013- 2022)

Guest Editor, *Regional Studies* (2022); *Cambridge Journal of Regions Economy and Society* (2021);

Competition & Change (2019); *Journal of World Business* (2017)

Member of the Editorial Board of *Innovation and Development* (Taylor & Francis) and of the Anthem Press' Series on Innovation and Development.

AWARDS

2023 Nominee for Best Paper Award – Industry & Innovation

2021 Top 100,000 worldwide scientist - PLOS Biology (Ioannidis et al.) ranking

2020 Highly Commended Paper Emerald Literati Awards

2020 Nominee for the Best Paper Award - Journal of World Business

2020 Nominee for the Academy of International Business (AIB) Aalto “That’s Interesting Award!”

2018 Regional Studies Association (RSA) Member - MERSA Award

2017 Best Reviewer Award - Journal of Economic Geography

2014 Danny van den Bulcke Prize for Best Paper- European Academy of International Business

2013 Best Paper Pres. Award 2013 Sustainable Business Conference - British Association of Management

2010 Academy of Management Best Reviewer Award - Social Issues in Management (SIM)

2005 The DRUID Young Scholar Best Paper Award - Copenhagen Business School

FULL LIST OF VISITING PERIODS

Department of Management and Technology, Bocconi University (2019-2020)

Istituto di Economia, Scuola Superiore Sant’Anna (2020)

Science-PO Toulouse (2019)

MIT Sloan School of Management, Cambridge, United States (2017-2018)

Centre for Transformative Innovation, Swinburne University, Melbourne, Australia (2015)

CIRCLE, Lund University, Sweden (2013-2016)

SPRU, Sussex University, UK (2006-2012)

Fundación CENIT, Buenos Aires, Argentina (2011)

Universidad Autonoma Metropolitana, Mexico City, Mexico (2008)

Fundación CENIT, Buenos Aires, Argentina (2007)

Facultad de Economía, Universidad de Chile, Santiago, Chile (2006)

Universidad General Sarmiento, Buenos Aires, Argentina (2005)

CINPE, Universidad Nacional de Costa Rica, San José, Costa Rica (2004)

CEPAL, United Nations, Santiago de Chile, Chile (2002)

SPRU, University of Sussex, Brighton, UK (2001)

ECIS, University of Eindhoven, Eindhoven, The Netherlands (2001)

GRANTS AWARDED

(selection)

2022-2025 **Horizon Europe** (Coordinator)

Title: Rebalancing disruptive Business in multinational corporations and global value chains within a democratic and inclusive citizenship process (REBALANCE)

2019-2022 **Norwegian Research Council**

Title: Building Responsibilities And Developing innovative strategies for tackling food waste (BREAD)

2020-2022: **Progetti di Ricerca di Ateneo (PRA), UNIVERSITY OF PISA (P.I.)**

Title: Shaky Capitalism: How business and finance respond to global threats

2019-2020 **Fondazione Finanza Etica (P.I.)**

Title: Accountability targets: How to measure human rights impacts in the financial sector

2019-2020: **Regional Studies Association MERSA Grant (P.I.)**

Title: Rethinking regional development agendas: Human rights and economic growth into perspective

2017-2019: **Progetti di Ricerca di Ateneo (PRA), UNIVERSITY OF PISA (P.I.)**

Title: Means-end decoupling: Communication, strategies and sustainability practices in global and local firms

2017-2018: **MISTI, UNIPI-MIT (P.I.)**

Title: Global value chains and the socio-environmental challenges of local development processes

2015-2016 **Progetti di Ricerca di Ateneo (PRA), UNIVERSITY OF PISA (P.I.)**

Title: Emerging market multinationals and their socio-environmental conduct. What impacts for Europe?

2011-2014 **Volkswagen Foundation (EUROPE AND GLOBAL CHALLENGES)**

Title: The challenge of globalization: Technology driven foreign direct investment (TFDI) and its implications for the negotiation of International (bi and multilateral) Investment Agreements

2008-2010 **PRIN (Italian Ministry of Education and Research)**

Title: The internationalization process of emerging countries

OTHER ROLES

2020-current

Member of the Scientific Committee of the Ente Parco Regionale Migliarino, San Rossore, Massaciuccoli

2019- current

Member of Rennes Business School International Scientific Committee

Elisa has been member of Faculty Evaluation Committees at Copenhagen Business School (CBS) (2020, 2021); Koç University (2022) and member of Master/PhD Evaluation Committees at Utrecht University (2019), Science Po Toulouse (2021), University of Stavanger (2020), University of Amsterdam (2022), CBS (2022). She has been member of the *Regional Studies Association* Research Committee (2020-2022).

MEMBERSHIP IN PROFESSIONAL ORGANIZATIONS

Academy of International Business (AIB); Regional Studies Association (RSA); Academy of Management (AOM). Conferences she regularly attends/has attended most frequently: AIB, AOM, EIBA, DRUID, IABS, GEOINNO.

INVITED SPEAKER/ACADEMIC SEMINARS

2023

INGENIO, University of Valencia (Keynote Speaker)

2022

Manchester Business School (Seminar)

Saïd Business School University of Oxford (Invited Speaker)

University of Manchester (Seminar)

University of Siena (Seminar)

University of Oxford (Panel Speaker)

2021

EIBA Annual Meeting (Plenary Panel Speaker)

University of Bath (Seminar)

RESINNREG Western Norway Applied Science University (Seminar)

Utrecht University, Urban Futures Seminars (Seminar)

Manchester CIB (Seminar)

Collegio Carlo Alberto (Seminar)

University Milano Bicocca (Seminar)

GSSI L'Acquila (Seminar)

RSAI-GSSI (Keynote Speaker)

European University Institute (Panel Speaker)

2020

CIRCLE, Lund University (Seminar)

Cattolica University (Seminar)

UNU-MERIT, United Nations University (Seminar)

RSA (Webinar)

Bocconi University (Brown Bag Seminar, MNT)

2019

Tsinghua University, ICC Conference, Beijing (Invited Speaker)

Herrenhausen Conference "The New Role of the State for the Emergence and Diffusion of Innovation",

Volkswagen Foundation (Hannover) (Plenary Panelist)

Twente University (Seminar)

2018

RSA Summer School (Invited speaker)

Rethinking Clusters, Florence University (Plenary Speaker)

DRUID Academy (Keynote)

2017

D'Amore-McKim School of Business, Northeastern University (Seminar)

Copenhagen Business School (Seminar)

AIB (UK & I Chapter) (Panelist)

2015

European Meeting of Applied Evolutionary Economics, MERIT, Maastricht (NL) (Keynote)

Reading-UNCTAD AIB Conference (Panelist)

2014

Geography of Innovation Annual Conference, Utrecht (NL) (Keynote)

CIRCLE 10th Anniversary, Lund (SWEDEN) (Keynote)

Pre-2013:

Cambridge University (2012, Keynote); Fondazione Enrico Mattei (2011, Keynote); SPRU, University of Sussex (2011: Seminar); Universidad Miguel Hernández de Elche (2011; Keynote); University of Catania (2011, (Keynote); Sant'Anna School of Advanced Studies (2010; Seminar); University of Bologna (2009; Seminar); Imperial College London (2008; Seminar); University of Padua (2008; Seminar); Universidad

Autonoma Metropolitana (2008; Seminar); Utrecht University (2008; Seminar); University of Cambridge (2008; Seminar); Fundacion CENIT Argentina (2007; Seminar); Eindhoven University (2007; Seminar); Max Plank Institute of Economics (2007; Seminar); Lund University (2006; Seminar); University of Cambridge (2006; Keynote); Universidad Autonoma Metropolitana Mexico City (2006; Keynote); Utrecht University (2006; Seminar); Wits Business School South Africa (2005; Keynote).

INTERNATIONAL ORGANIZATIONS AND POLICY EVENTS

(Invited Speaker, selection)

2018

OECD-INADEM Workshop "Building business linkages that boost SME productivity" (Mexico City, MEXICO)

2017

European Week of Regions and Cities, "The regional dimension of inequality: territorial responses in a rapidly changing economic environment", EU Commission (Brussels, BELGIUM).

United Nations Conference on Trade and Development (UNCTAD) - AIB panel on "Multinational Enterprises and Sustainable Development Goals" (Dubai, EMIRATES).

2016

Food and Agriculture Organization (FAO) Expert Group Meeting on "Sustainable Value Chain Development: Inclusiveness in Value Chain Development", organized at FAO – (Rome, ITALY)

2014

World Investment Forum United Nations Conference on Trade and Development (UNCTAD): "Shaping a New Policy Research Agenda. Multi-disciplinary Academic Conference" (Geneva, SWITZERLAND).

2011

Inter-American Development Bank (IADB) Workshop: "Methodologies for Impact Evaluation of Cluster Development Programs" (Washington DC, USA).

2010

United Nations Industrial development Organization (UNIDO) Expert Group Meeting on "Agro-food Value Chains in Asia" (Vienna, AUSTRIA).

2007

EU Think-Tank "Innovation and the Fight against Poverty, Hunger and Disease" (Rabat, MOROCCO). Trade and Invest, Ministry of Foreign Investment "Opportunity Export and Cluster Policies" (Kingston, JAMAICA) – Delegate for the United Nations Industrial Development Organization (UNIDO).

United Nations Industrial Development Organization (UNIDO) Expert Group Meeting on "Innovation Systems in Developing Countries" (Vienna, AUSTRIA). Meso-American Competitiveness Forum, World Bank "Mesoamerican Forum on Clusters and Productive Chains" (Tegucigalpa, HONDURAS).

2005

United Nations Economic Commission for Latin America and the Caribbean (ECLAC) "El Reto de Acelerar el Crecimiento Economico en America Latina" (Santiago de Chile, CHILE).

WORKSHOPS ORGANIZATION AND CONFERENCE SERVICES

(recent selection)

2021

- Track co-chair European International Business Academy, (with A. Jaqueminet)

2020

- Member of the SIM (Societal Issues in Management) Academy of Management Annual Meeting Doctoral Consortium
- Co-chair of the SIMA-Sinergie Annual Conference (co-chaired with M. Frey)
- Member of the Junior Faculty Consortium, AIB Annual Meeting
- Co-organizer of the Geography of Innovation 2020 Panel "The Dark Side of Innovation in Times of Shifting Technological Paradigm" (co-organized with S. Iammarino)

2019

- *AIB Journal of International Business Studies* Paper Development Workshop
- *AIB Journal of International Business Studies* Paper Development Workshop Speaker ‘New grand challenges in IB research’
- *AIB Journal of Management Studies/Journal of World Development* Paper Development Workshop

2018

- Academy of Management Annual Meeting Professional Development Workshop “Business and Human Rights and Access to Justice: Theoretical Premises and Empirical Evidence” (with Kathleen Rehbein; Judith Schrempf-Stirling, Judith; Florian Wettstein; Michelle Westermann-Behaylo, Michelle; Tricia Olsen; Valentina Marano; Annie Snelson-Powell; and Michael Johnson-Cramer)
- Joint Sant’Anna-REMARC Workshop: “Intellectual property rights and human rights: Economic and policy challenges” (Invited Speakers: David Levine; Margaret Kyle)
- REMARC – EU Jean Monnet Workshop: “The other side of social responsibility. Private sector wrongdoing and the power of political connections” (Invited Speakers: Christopher B. Yenkey and Francesca Lotti)
- LAEMOS (Latin American Group of Organization Studies) Panel: “Organizational Upgrading and the Diffusion of International Standards in Emerging Markets” (with Gerald A. McDermott; Miguel Lengyel; Laszlo Bruszt and Carlo Pietrobelli)

2017

- AIB Annual Meeting, Track chair: “The contribution of MNEs to building sustainable societies”
- *Journal of International Business Studies* Paper Development Workshop
- Doctoral Consortium Speaker: “Research on Clusters in IB”
- EIBA, Track co-chair: “MNEs and sustainable development” (with Jonathan Doh)
- EIBA Panel on "Transition toward a Sustainable Economy: Opportunities and Challenges for MNEs" (with Anne Jacquemet; Christiane Bode; Daniel Shapiro and Maurizio Zollo)

TEACHING

Elisa has been active in teaching at undergraduate and postgraduate levels since 2004. She has experience in teaching in several countries worldwide; besides Italy, she has held courses or participated in PhD training activities in the EU and Latin America. She is currently teaching International Management & Marketing (BSc Management for Business and Economics, University of Pisa) and Business & Society (MSc Economics, University of Pisa & Scuola Superiore Sant’Anna). Over the past 10 years, Elisa has collaborated with post-graduate teaching at the Scuola Superiore Sant’Anna, where she coordinates the module “Business and Human Rights” in the MA program “Human rights and conflict management”. Over her career, her courses have covered topics ranging from general management, economics and management of innovation, economic development, sustainable development, international business, business and society. At PhD level, she has taught research methods, social network analysis, evaluation of cluster policies. She regularly supervises undergraduate and post-graduate (Master) theses.

PhD SUPERVISION

Marisol Manfredi (2022-current)

Thesis’ title: The dark side of innovation

PhD in Sustainable Development and Climate change (PhD SDC)

Verdiana Morreale (2021-current)

Project topic: Human rights defenders and CEO emotions

PhD in Sustainable Development and Climate change (PhD SDC)

Gianluca Biggi (2017- 2021)

Thesis: Toxic inventions: geo-temporal dynamics and firm level strategies in the chemical industry

PhD in Management, University of Pisa, Florence and Siena

Winner of the Bernardo Nobile Award for Best PhD Thesis on patents

Nominee for Best Paper Award, Industry and Innovation

Diletta Acuti (2016-2019) (co-supervised)

Thesis: Corporate Social Responsibility Communication

PhD in Management, University of Pisa, Florence and Siena

Federica Nieri (2014-2018)

Thesis: Corporate Social Irresponsibility and International Business

PhD in Management, University of Pisa, Florence and Siena

Winner of the Academy of International Business (AIB) Best Dissertation Proposal Award

Chiara Macchi (2011-2015) (co-supervised)

Thesis: "The Challenge of Preventing and Punishing Human Rights Abuses along Transnational Corporations' Supply Chains: Assessing the Potential of Voluntary and Binding Approaches in the Light of the UN "Protect, Respect, Remedy" Framework on Business and Human Rights.

PhD in "Politics, Human Rights and Sustainability", Sant'Anna School of Advanced Studies, Pisa.

Manuela Gussoni (2007-2010) (co-supervised)

Thesis: The Determinants of R&D Cooperation. Evidence from the Manufacturing and the Service sectors in Europe.

PUBLICATIONS

Peer reviewed journal articles:

1. Giuliani E., Nieri F., Vezzulli A. (2023). Big Profits, Big Harm? Exploring the Link Between Firm Financial Performance and Human Rights Misbehavior. *Business & Society*, 0(0).
<https://doi.org/10.1177/00076503221144994>.
2. Corciolani M., Giuliani E., Humphreys A., Nieri F., Tuan A., Zajac E.J. (2022) Lost and Found in Translation: How Firms Use Anisomorphism to Manage the Institutional Complexity of CSR, *Journal of Management Studies*, <https://onlinelibrary.wiley.com/doi/full/10.1111/joms.12877>.
3. Cuervo-Cazurra A., Doh J.P., Giuliani E., Montiel I., Park J. (2002) The United Nations' Sustainable Development Goals: Pros and cons for managers of multinationals, *AIB Insights*, <https://doi.org/10.46697/001c.32530>.
4. Arza V., Nieri F., Giuliani E. (2022) R&D Investment under stress and uncertainty: The case of Argentina, *Innovation and Development*, forthcoming.
5. Balland P.A., Broekel T., Diodato D., Giuliani E., Hausmann R., O'Clery N., Rigby D. (2022) The New Paradigm of Economic Complexity, *Research Policy*, 51 (3); 104450.
6. Biggi G., Giuliani E., Martinelli A., Benfenati E. (2022) Patent Toxicity, *Research Policy*, 51 (1), 104329.
7. Maghssudipour A., Balland P.A., Giuliani E. (2021) Cast apart by the elites: how status influences assortative matching in industrial clusters, *Industry and Innovation*, 1-24.
8. Coad A., Biggi G., Giuliani E. (2021) Asbestos, leaded petrol, and other aberrations: comparing countries' regulatory responses to disapproved products and technologies, *Industry and Innovation* 28 (2), 201-233.
9. Biggi G., Giuliani E. (2021) The noxious consequences of innovation: what do we know? *Industry and Innovation* 28 (1), 19-41.
10. Giuliani E. (2020) Piketty, Thunberg, or Marx? Shifting ideologies in the COVID-19 bailout conditionality debate, *Journal of International Business Policy* 3 (4), 443-450.
11. Giuliani E., Tuan A., Calvimontes J. (2020) Creating Shared Values meets human rights? A sense-making perspective in small-scale firms, *Journal of Business Ethics*, 173, 489-505.

12. Fiaschi D., Giuliani E., Nieri F., Salvati N. (2020) How bad is your company? Measuring corporate wrongdoing beyond the magic of ESG measures, *Business Horizons*, 63 (3), 287-299.
13. Wettstein F., Giuliani E., Santangelo G., Stahl G. (2019) International Business and Human Rights: A research agenda, *Journal of World Business*, 54 (1): 54-65
14. Buhmann K., Taylor M.B., Giuliani E. (2019) Business and human rights in global value chains. *Competition and Change*, 23(4) 337–345.
15. Giuliani E., Balland P.A., Matta A. (2019) Straining but not thriving: Understanding network dynamics in underperforming industrial clusters, *Journal of Economic Geography*, 19 (1): 147-172.
16. Giuliani E., Nieri F. (2019) Fixing ‘bad’ capitalism: Why CSR and pro-good initiatives may not be enough, *Critical Perspectives on International Business*, forthcoming.
17. Giuliani E. (2019) Why multinational enterprises may be causing more inequality than we think, *Multinational Business Review*, 27(3): 221-225.
18. Amendolagine V., Giuliani E., Martinelli A., Rabellotti R. (2018) Chinese and Indian MNEs’ shopping sprees in advanced countries. How good is it for their innovation output? *Journal of Economic Geography*, 18 (5): 1149–1176.
19. De Marchi V., Giuliani E., Rabellotti R. (2018) Do Global Value Chains Offer Developing Countries Learning and Innovation Opportunities? *The European Journal of Development Research*, 30 (3): 389–407.
20. Giuliani E. (2018) Regulating global capitalism amid rampant corporate wrongdoing – Reply to “Three frames for innovation policy”, *Research Policy* 47 (9): 1577-1582
21. Giuliani E., Ciravegna L., Vezzulli A., Kilian B. (2017) Decoupling standards from practice: The impact of in-house certifications on coffee farms’ environmental and social conduct, *World Development*, 96: 294–314.
22. Fiaschi D., Giuliani E., Nieri F. (2017) Overcoming the liability of origin by doing no harm. Assessing emerging country firms’ social irresponsibility as they go global, *Journal of World Business*, 52 (4): 546-563.
23. Giuliani E., Santangelo G., Wettstein F. (2016) Human rights and international business research: A call for studying emerging market multinationals. *Management and Organization Review*, 12 (3), 631-637.
24. Giuliani E. (2016) Human Rights and Corporate Social Responsibility in Developing Countries’ Industrial Clusters, *Journal of Business Ethics*, 133 (1): 39-54.
25. Fiaschi D., Giuliani E., Nieri F. (2015) BRIC companies seeking legitimacy through Corporate Social Responsibility, *UNCTAD Transnational Corporations*, 22 (3): 5-42 (referenced back to 2013).
26. Giuliani E., Martinelli A., Rabellotti R. (2015) Is Co-Invention Expediting Technological Catch Up? A Study of Collaboration between Emerging Country Firms and EU inventors, *World Development*, 77: 192–205.
27. Amighini A., Cozza C., Giuliani E., Rabellotti R., Scalera V.G. (2015) Multinational enterprises from emerging economies: What theories suggest, what evidence shows. A Literature Survey. *Economia e Politica Industriale – Journal of Industrial and Business Economics*, 42(3), 343-37.
28. Giuliani E., Gorgoni S., Gunther C., Rabellotti R. (2014) Emerging versus advanced country MNEs investing in Europe: A typology of subsidiary global–local connections, *International Business Review* 23, 680-691.
29. Giuliani E., Macchi C. (2014) Multinational Corporations' Economic and Human Rights Impacts on Developing Countries: A Review and Research Agenda, *Cambridge Journal of Economics*, 38 (2), 479-517.
30. Giuliani E. (2013) Network dynamics in regional clusters: Evidence from Chile, *Research Policy*, 42 (8), 1406-1419.
31. Giuliani E. (2012) Clusters, networks and firms' product success. An empirical study, *Management Decision*, 51 (6): 1135 – 1160.
32. Molina-Morales FX., Giuliani E. (2012) The cluster model: whether and what developing countries should learn from advanced countries, *Int. J. Transitions and Innovation Systems*, 2 (3/4): 219-232.
33. Giuliani E., Rabellotti R. (2011) Universities in emerging economies: Bridging local industry with international science. Evidence from Chile and South Africa, *Cambridge Journal of Economics*, 36: 679-702.
34. Giuliani E. (2011) The Role of Technological Gatekeepers in the Growth of Industrial Clusters: Evidence from Chile, *Regional Studies*, 45 (10): 1329-1348.

35. Marin A., Giuliani E. (2011) MNC subsidiaries' position in global knowledge networks and local spillovers: Evidence from Argentina, *Innovation and Development* 1 (1), 91-114.
36. Giuliani E., Morrison A., Pietrobelli C., Rabellotti R. (2010) Who are the researchers that are collaborating with industry? An analysis of the wine sectors in Chile, South Africa and Italy, *Research Policy*, 39(6): 748-761.
37. Giuliani E., Arza V. (2009) What drives the formation of 'valuable' university-industry linkages? Insights from the wine industry, *Research Policy*, 38: 906-921.
38. Giuliani E. (2008) Multinational Corporations and patterns of local knowledge transfer in Costa Rican High-Tech industries, *Development and Change*, 39 (3): 385-407.
39. Giuliani E. (2007) The selective nature of knowledge networks in clusters: evidence from the wine industry, *Journal of Economic Geography*, 7: 139-168.
40. Dantas E., Giuliani E., Marin A. (2007) The Persistence of 'Capabilities' as a Central Issue in Industrialization Strategies: How They Relate to MNC Spillovers, Industrial Clusters and Knowledge Networks, *Asian Journal of Technology Innovation* 15 (2) (Special Issue in Honour of Martin Bell).
41. Giuliani E. (2007) The wine industry: persistence of tacit knowledge or increased codification? Some implications for catching-up countries, *International Journal of Technology and Globalisation*, 3 (2/3): 138 – 154.
42. Bell M., Giuliani E. (2007) Catching up in the global wine industry: innovation systems, cluster knowledge networks and firm-level capabilities in Italy and Chile, *International Journal of Technology and Globalisation*, 3 (2/3): 197:223.
43. Giuliani E. (2007) Toward an understanding of knowledge spillovers in industrial clusters, *Applied Economics Letters*, 14, 87-90.
44. Giuliani E. (2005) Cluster Absorptive Capacity: why some clusters forge ahead and others lag behind? *European Urban and Regional Studies*, 12 (3), 269-288.
45. Giuliani E., Pietrobelli C., Rabellotti R. (2005) Upgrading in global value chains: Lessons from Latin American clusters. *World Development* 33(4), 549-573.
46. Giuliani E., Bell M. (2005) The micro-determinants of meso-level learning and innovation: evidence from a Chilean wine cluster. *Research Policy* 34(1), 47-68.

Book chapters:

1. Giuliani E., Jaqueminet A., Nieri F. (2021) Bringing Light to Dark Spots: The Case of Cross-border Bioprospecting, in Castellani D., Perri A., Scalera V., Zanfei A. (eds.), *Cross-Border Innovation in a Changing World*, Oxford University Press, pp. 324-345.
2. Macchi C., Giuliani E. (2018) Human rights and European business: The ILVA case, in Suder G., Riviere M., Lindeque J. *The Routledge Companion to European Business*, Routledge.
3. Nieri F., Giuliani, E. (2018) International business and corporate wrongdoing: A review and research agenda. In D. Castellani, R. Narula, N. Quyen, I. Surdu, & W. Ames (Eds.), *Contemporary Issues in International Business: Institutions, Strategy and Performance*. Palgrave Macmillan.
4. Giuliani E., Rabellotti R. (2018) Italian Industrial Districts Today: Between Decline and Openness to Global Value Chains, In De Marchi, V., Di Maria, E., Gereffi, G. *Local clusters in global value chains: Linking actors and territories through manufacturing and innovation*, Routledge.
5. Giuliani E. (2017) Industrial clusters in global networks, In Bathelt, H.; Cohendet, P.; Henn, S. *The Elgar Companion to Innovation and Knowledge Creation: A Multi-Disciplinary Approach*, Edward Elgar.
6. Amendolagine V., Giuliani E., Martinelli A., Rabellotti R. (2017) Chinese MNEs bridging technologies across home and host regions, In McKelevey M.; Jin J. *Innovation and Globalization in the Chinese Entrepreneurial Eco-System: Creating and Improving Technological Capabilities in Chinese Companies*, Edward Elgar.
7. Giuliani E., Pietrobelli C. (2016) Social Network Analysis for Evaluating Cluster Development Programs, in Maffioli A., Pietrobelli C., Stucchi R. *The impact evaluation of cluster development programs: methods and practices*, Inter-American Development Bank, Competitiveness and Innovation Division, Washington DC, US, pp. 37-58.
8. Giuliani E., Matta A., Pietrobelli C. (2016) Networks, Cluster Development Programs, and Performance: The Electronics Cluster in Córdoba, Argentina, in Maffioli A., Pietrobelli C., Stucchi R. *The impact evaluation of cluster development programs: methods and practices*, Inter-American Development Bank, Competitiveness and Innovation Division, Washington DC, US, pp. 117-149.

9. Giuliani E., Macchi C., Fiaschi D. (2013) Corporate social irresponsibility in international business, in *International Business and Sustainable Development*, Ed. van Tulder R., Verbeke A., Strange R., Progress in International Business Research, Volume 8, European International Business Academy (EIBA)/Emerald, pp. 141-171.
10. Giuliani E., Molina-Morales X. (2012) Knowledge Spillovers and Innovation in Industrial Clusters in *Knowledge, Innovation and Internationalisation*, Ed. Morone P., Routledge.
11. Giuliani E., Perrone O., Daniele S. (2012) The Wine Industry in Bolgheri-Val di Cornia, Italy: Facing the crisis with success in *What Makes Clusters Competitive? Cases from the Global Wine Industry*, Ed. Hira A., McGill-Queen's University Press, Canada.
12. Giuliani E. (2011) Networks of innovation, in *Handbook on Regional Innovation and Growth*, Ed. Phil Cooke, Edward Elgar, Cheltenham: UK.
13. Giuliani E. (2010) Uneven development and spatial distribution of knowledge networks, in: *Handbook on Evolutionary Economic Geography*, Eds. Boschma R. and R. Martin, Edward Elgar, Cheltenham, UK.
14. Marin A., Giuliani E. (2007) Global and Local Knowledge Linkages: The case of MNC subsidiaries in Argentina, in *Do Multinationals Feed Local Growth and Development?* Eds. Piscitello L., and Santangelo G., Elsevier: Amsterdam.
15. Pietrobelli C., Rabellotti R., Giuliani E. (2007) Upgrading in global value chains: Lessons from Latin American clusters, in *Upgrading to Compete. Global Value Chains, Clusters, and SMEs in Latin America*, Eds. Pietrobelli C. and Rabellotti R., New York: Harvard University Press.
16. Ciravegna L., Giuliani E. (2007) MNC-dominated clusters and the upgrading of domestic suppliers: the case of Costa Rican electronics and medical device industries, Eds. Leoncini R., Montresor S. *Dynamic Capabilities between Firm Organization and Local Systems of Production*, Routledge.
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Note: This CV does not include information about university department services (e.g. evaluation committees; administrative and institutional duties, etc.)